



Frontier Central School District

Frontier Educational Center

5120 Orchard Avenue, Hamburg, NY 14075-5657

Telephone (716) 926-1717 Fax (716) 627-1075

January 25, 2007

Richard A. Binner

Assistant Superintendent for Business

Re: Energy Enterprises Inc.

To Whom It May Concern:

I have had the opportunity to work with Bill Green and the staff at Energy Enterprises for the past seventeen years while serving as the Assistant Superintendent for Business of the Frontier Central School District and Business Administrator for the Iroquois Central School District. Energy Enterprises has served in both Districts as our "Energy Consultant" preparing and monitoring the procurement of natural gas and electricity.

As part of the full service contract with Energy Enterprises they:

- 1) Prepare the annual (or semi-annual) natural gas and electricity bid(s) for the district.
- 2) They prepare the recommendation for the bid award(s).
- 3) They maintain historical data on consumption and expenditures and the annual budget projections for each utility.
- 4) Review and authorize monthly utility billing invoices and initiate corrective actions when required.
- 5) Assist in the maintenance and upkeep of the school district's natural gas wells (including training of the Well Tender).
- 6) Serve on the school district's Capital project Development Team by bringing to the table knowledge an expertise of the utilities impacted when building renovations and expansions are being contemplated.
- 7) Provide recommendations on methods to reduce utility consumption and/or avoid unnecessary expenditures.
- 8) Coordinate/make application for utility curtailment refunds (over \$9,000).
- 9) Provide informative monthly Natural Gas and Electrical Consumption Reports which serve as an invaluable resource to myself and the District's Director of Facilities.
- 10) Provide assistance in the preparation of various NYSERDA Energy Grants (over \$250,000).

During the past twelve years, Frontier Schools has saved on average \$70,000 each year through the natural gas and electricity bids procurement program prepared by Energy Enterprises. It is without hesitation that I recommend Energy Enterprises to serve as your agency's Energy Consultant. Bill and his staff are a reliable source in keeping energy cost down and energy providers in check.

Respectfully,

Richard A. Binner
Asst. Supt. for Business

RB106